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ALFA GmbH

PROCUREMENT
SERVICE PROVIDER



INTRO- DUCTION

ALFA GmbH, a procurement service provider (PSP) is established in Hamburg, Germany, one of the most potent markets in Europe.

Benefiting from the geo-economical factor and having well experienced partners as well as established connections to qualified suppliers and leading producers are the essential criteria of a successful procurement for large scale projects which ALFA excels at.

ALFA's main area of activity is providing procurement service and consultancy for Energy, Petrochemical and Oil & Gas sectors.

Material and industrial equipment procurement in Oil and Gas companies has been evolving as the industry responds to advancements in technology and the global economy. Thus, companies which are experienced in supply chain procurement and understand regulatory issues, commodities and have the in-depth technical knowledge of the materials, can offer huge advantages to their clients in maximizing their financial interest while maintaining highest quality and technical integrity.

ALFA GmbH's team with its international expertise and global supplier network, brings all these benefits at the core of its procurement services to the clients.

ALFA's excellence at providing procurement services is evidenced by perfect track record of delivering its obligations, all endorsed and vouched by its prominent clients.

VISION & MISSION

Vision:

To maintain and grow ALFA's reputation in providing first-class, cost effective services and continue to capitalize on its technical excellence, integrity and transparency in doing business.

Mission:

To achieve client's full satisfaction in delivering cost effective and value added services.

To further build upon on distinctive core competencies in providing procurement services by adopting to state of the art technologies and intellectual capital of ALFA's work force.





SCOPE OF SERVICES

ALFA GmbH, with its international expertise in procurement for Oil & Gas and Petrochemical industries and in-depth knowledge of regulatory and export compliance laws can offer its services in the following forms:

SOURCING OF MATERIALS AND EQUIPMENT:

With established connections to well-known European vendors and manufacturers, ALFA can offer its clients reliable and commercially efficient procurement services for a wide range of industrial equipment: Fixed and rotary mechanical equipment, Instrumentation and Automation, Flat and long steel products, Pipes, Petrochemical Additives and Compounds.

PACKAGE SOLUTIONS WITH DESIGNATED AVL (APPROVED VENDOR LIST):

ALFA offers "Package Solutions" for procurement of material and equipment with assorted items from the client's designated AVL as a single source solution.

FOREIGN PROCUREMENT

COMMERCIAL PARTNERSHIPS & FINANCING OF PURCHASES:

With long standing experience in trading and know-how of banking systems and regulations and most importantly our strong financial credibility and close relationship with our banks, ALFA can offer its purchase handling services and financing of the project if required.

NON-DESTRUCTIVE INSPEC- TION OF METALLIC MATERIALS:

ALFA's team is consisted of highly experienced and trained professionals. Having expertise and accreditation in NDT (Non-destructive Testing), our team can provide an extra level of technical assurance in regards to mandatory inspections for industrial material and equipment.

Our QC team is trained and qualified in the following Non-Destructive Testing procedures and standards:

- Level II TÜV NORD Visual Testing inspector according to DIN EN ISO 9712:2012 for equipment, construction and metal production
- Level II ASNT Visual Testing inspector according to AWS D1.1:2010 for direct VT on weldments
- Level II ASNT Penetrant Testing and Magnetic Particle Testing inspector according to ASTM E165M/ASTM E3024M :2012

FLAT FERROUS PRODUCTS

CARBON STEEL PLATES:

- HR Steel plates for Boilers and Pressure Vessels: Medium plates of small thickness to high thickness forged bars. (A537 Cl 1&2, A 283, A516, A517...)
- HR/CR steel plates for storage tanks.
- Line Pipe Steel plates(API Grade): Thermomechanically rolled for pipes with excellent mechanical properties in sweet and sour services.(PSL1 & 2)
- Off-Shore Steel plates: Low level alloy additions in order to achieve superior properties, reducing the carbon content and CEV.
- Shipbuilding Steels

STAINLESS STEEL AND ALLOY STEEL PLATES:

- 304L, 316L, SA 387, Nickel Stainless Steels, ...

LONG FERROUS & NON-FERROUS PRODUCTS

TUBES & PIPES:

- Seamless and Welded pipes :
Welded: (ERW, HFI, EFW, LSAW, HSAW).
Seamless: 1.2 "-24 " -- ERW/ HFI: 4 "-24 " -- EFW/SAW: 16 "-250 "
- Heat-Exchanger Tubes: Aluminum, Copper and Copper Alloys, Nickel and Nickel Alloys, Titanium, Carbon steels as per EN/ASTM
- Bars, Re-Bars, Sections and Profile

NON-FERROUS PRODUCTS

- COPPER \ MARINE \ NICKEL ALLOYS: Round Bars, Plates and Sections

EQUIPMENT FOR OIL & GAS AND PETROCHEMICAL INDUSTRIES

PUMPS: Centrifugal, Submersible, Volumetric, ...

VALVES: Gate-, Globe-, Ball-, Butterfly- and Check Valves, MOV, PSV, PRV

ACTUATORS: Electric and Hydraulic Actuators

INSTRUMENTATION: Transmitters, Flow Control Units, PLCs, Pressure Gauges, Dosing mediums

MOTORS AND GEARBOXES

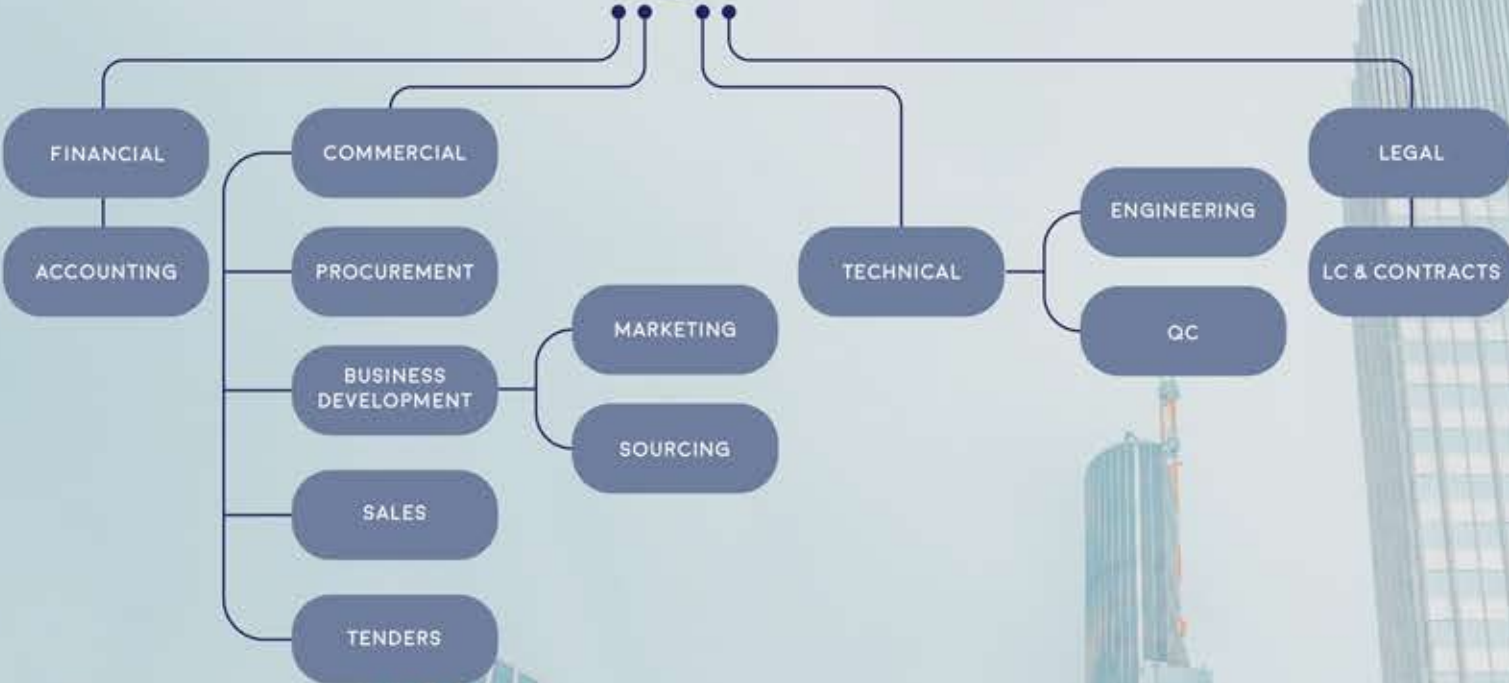
PIPING: FITTINGS. FLANGES. GASKETS AND ORIFICES

PETROCHEMICAL AND REFINERY ADDITIVES

By attaining the technical know-how through excellent track record of partnerships with the suppliers of chemical additives, we can provide accurate, cost effective procurement for these compounds used in Refineries, Petrochemical Plants and Oil & Gas industry.



ORGANIZATION CHART



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TURN-OVER

